

**GENERAL CONDITIONS OF SALES****1. SCOPE - COMPLETE AGREEMENT**

All goods, accessories and services (hereinafter "Product") delivered by ArcelorMittal Commercial Sections S.A. (hereinafter "Seller") to the buyer (hereinafter "Customer") shall exclusively be governed by these general conditions of sale (hereinafter "GCS").

Oral agreements, representations, warranties, commitments shall only become valid upon express written confirmation by the Seller. Offers from the Seller are not binding without order confirmation. In the event of a sale concluded via an electronic market place, the confirmation of order will include all the specific characteristics requested by the Customer as accepted by the Seller. Any indications relating to weights, dimensions, technical descriptions, measurements, drawings, calculations in catalogues, price lists, software and any and all sales documentation put at the disposal of the Customer are only on a purely informative basis and insofar not binding. General conditions of purchase of Customer or any other additions to or variations from the terms hereof and of the order confirmation of the Seller shall not be binding upon the Seller even when not expressly disputed by same. If any of GCS or part thereof shall be determined to be void, unenforceable or illegal in whole or contained in part, such determination shall not affect the validity of the other terms and conditions herein.

**2. PRICES - PAYMENT**

Invoice payment shall be made without discount in such a way that the Seller has the invoice amount at its disposal on the due date. Any transfer and correspondence costs relating to national as well as transnational payments are for the account of the Customer. If Customer fails to pay on the due date, then Customer shall be obligated to pay, ipso jure and without prior notification interest at Euribor (1 month) rate plus an interest of 7 % beginning from the due date, without prejudice to any other rights of the Seller caused by said payment failure. In case of a delay in the payment or in the execution of any obligation entered into by Customer or where Customer's solvency or credit worthiness deteriorates thus compromising the payment, Seller is entitled to require immediate payment of all sums or sufficient securities without previous notification and in the event Customer is not prepared to effect advance cash payment or provide the Seller with security as requested, then the Seller shall have the right without previous notification to retain that portion of the contract which it has not yet performed, or to cancel the contract. If Customer is subject to bankruptcy or insolvency proceedings, then Seller shall not be bound by the period of payment stated above; payment shall be made either prior to the dispatch of Products or prior to their manufacture. Customer shall not be entitled either to withhold payments or to proceed to any compensation even in such circumstances in case of dispute. In any event, in the event of payment delay, the Seller is entitled to prohibit to the Customer the sale and the processing of all the Products he has delivered to the Customer.

**3. WEIGHING - GRADES - DIMENSIONS**

All deliveries are subject to the normally accepted tolerances as to dimensions, weight and quality. The deliveries are generally invoiced according to the theoretical weight specifications of the concerned sections, unless otherwise agreed. The information given in the latest version of the product catalog is used as basis for weight determination and invoicing. If real weight has been agreed, the invoiced amount shall exclusively be based on the weighing carried out by the supplying mill. The weights are proven by the weight slips or weight certificates. The charging for account will be done gross and net for all types of packing, without any discount for packaging. A taking back of packaging material and square timber is excluded. Insofar as it is not usual to effect specific weighing, the total weight of the load is taken in account. Differences between the individual weights forming the load shall be proportionally shared between the same.

**4. DELIVERY - SHIPMENT - VAT**

4.1. - Unless otherwise specified in writing, the Seller refers to the latest version of the Incoterms issued by ICC. In the event of ex works sales, Customer and his carrier have the entire and exclusive responsibility of the loading and of the transport and the intervention of the mill, loading according to carrier's instructions, is benevolent. In the event transport is to be organized by Seller, the Seller shall determine the route and means of transportation as well as the selection of forwarding agents and carriers unless otherwise specified in the order confirmation. Should Customer fail to take delivery of Products or in the event of delays in delivery by reason of delays made for whatever reason by Customer or his contractors in the loading, in the shipment on board a vessel or in the unloading, the Seller may store them at Customer's risk and expense and following a notification of their availability, invoice them as having been delivered.

4.2. - Customer shall be responsible to supply to the Seller, sufficiently in advance in order to permit the Seller to make the necessary shipping arrangements, all appropriate information including (i) marking and shipping instructions, (ii) import certificates, documents required to obtain necessary government licenses and any other documents prior to their shipment, and (iii) Customer's confirmation that it has caused the opening or establishment of a letter of credit if required. If any such instructions, documents or confirmations are not so received, the Seller may, at its sole discretion and without prejudice as to any other remedies, delay time for delivery due account being taken of the constraints of the production planning. All extra charges resulting from incomplete loads, big lengths or other unforeseen circumstances will be charged to the Customer.

4.3. - Unless otherwise expressly agreed in writing, delivery times shall not be regarded as binding and delays in delivery shall not entitle Customer to claim any damages resulting therefrom. Delays in delivery shall only entitle Customer to cancel Products not yet in the process of manufacture and only after having granted the Seller a reasonable grace period in order to remedy said delay and only after having sent seller a formal notice of default. Binding times for delivery shall only entitle Customer to damages insofar as the Seller has been fully informed in writing at the conclusion of the contract of the possible loss and damage consequent to delayed delivery. In any event, in case of production delays, the Seller is entitled not to supply the whole quantity that Customer has ordered in one delivery, but can deliver by several subsequent partial deliveries.

4.4. - Unless otherwise expressly agreed in writing, Seller is entitled to deliver Products which have been stored in open yard without any protection against rust. In case of loss or damage during transit or missing load, Customer shall comply with all necessary formalities in order to safeguard all rights towards the carrier.

4.5. - Events of force majeure affecting Seller or its suppliers entitle it to postpone delivery during the time of obstruction. Force majeure includes strike, labour conflict, accident, fire, flood, Acts of God, delay in transportation, shortage of materials, equipment breakdowns, mill conditions, laws, regulations, orders or acts of any governmental agency or body, or any cause beyond the reasonable control of Seller, or rendering performance by Seller impracticable.

4.6. - In the event that the supply of Products is entitled to VAT exemption due to intra community sales or the export destination of Products delivered, and Customer takes delivery at his own risk and

own expense for the whole or for part of the carriage or transport (delivery terms EXW; FOB; FCA, etc.), the Seller shall only be bound to apply for a VAT exemption if Customer provides it with substantial proof (transport document: CMR, bill of lading, CIM, export declaration, etc.) of carriage or transport to the country of destination.

**5. CONFORMITY - INSPECTION - LIABILITY - CLAIMS**

Customer shall carry out inspection of Products immediately upon delivery in order to verify their quantity, weight, dimensions, surface, straightness and any other apparent defect or damage. Claims of any apparent defects have to be notified upon discovery by registered letter return receipt requested by the Customer at the latest seven days following delivery and before any processing of the defective Product. No claim shall be accepted by Seller in respect of any defect, deficiency and/or failure of Products to meet the specific terms of the order which this inspection should have revealed. Defects that could not be discovered notwithstanding this inspection at delivery have to be notified immediately upon discovery by registered letter return receipt requested but not later than 6 months following delivery. Any claim shall be rejected if following the discovery of defects or the moment the same should have been discovered, the Customer continues with the processing of the Products.

The Seller does not warrant that his Products are adequate for the specific use which the Customer makes of them or that they are appropriate for the use, transformation, and/or coating works which the Customer intends for them. The Customer shall be liable for damages resulting from the use and/or transformation and/or finishing and/or coating works of the Products. The Seller only warrants the delivery of a Product manufactured in compliance with the product standards usually applicable to the production of structural steels. Specifically, as for metallurgical Products to be delivered, pursuant to the order and other contractual documents, as being suitable for hot-dip zinc-coating, the Seller only undertakes to deliver construction steel products which are free from indelible marks and of which the silicon and phosphorus contents are as defined in the European standards (EN), i.e. a composition aimed at avoiding excessive zinc layer thickness in a subsequent "state-of-the-art" hot-dip galvanisation process. The Seller does neither warrant the unalterability of the mechanical properties of the Products after operations of transformation and/or finishing and/or coating nor the suitability of these properties to any other types of operations and uses. Before final utilization of the Products, the Customer shall perform the appropriate checks of conformity and suitability of the Products for their intended use and the absence of defects after the abovementioned operations. The Customer shall hold the Seller harmless of any direct or indirect damages resulting from his failing to perform the checks and/or of the above-mentioned operations. If Products are considered by the Seller as defective, its maximum obligation shall only consist at its sole discretion either in the (i) repair of the defects or (ii) replacement of Products. In the event of a non material defect, Customer shall only be entitled to such price reduction. In any event Customer must fulfill its obligation of mitigation of damages. In any event the Seller shall not be liable for any loss of processing expenses, loss of production, loss of revenue and/or any other consequential or special loss or damage directly or indirectly sustained by Customer or by any other person whatsoever. Seller's liability shall in any event be limited to 100% of the invoiced value of the defective or damaged Products. The sale of declassified material is made under the exclusion of all guarantees.

**6. RETENTION OF TITLE**

Supplied Products shall remain property of the Seller until fulfillment by Customer of its payment obligations as described above. As such:

a) If Products are processed, combined, and/or mixed by Customer with other Products, then the Seller has a joint ownership right in the whole value of the new Products with such suppliers. In such case, the ownership of the Seller shall be calculated on the basis of the ratio of the invoiced value of the Products to the invoiced value of all Products, which were used for manufacturing the new Products.

b) As long as the Customer is not in default and provided that it reserves its property rights, Customer is exclusively entitled to resell Products in the ordinary course of business. Use of Products for executing contracts for work, labor and material is also herein regarded as a resale.

c) Customer's claims resulting from the resale of Products are already assigned, for security purposes, exclusively to the Seller. Customer is entitled to collect the claims from reselling, unless the Seller withdraws the direct debit authorisation in case of any doubt about Customer's solvency and/or financial credibility or if Customer is in arrears on any of its payments. In the event the Seller withdraws the direct debit authorisation, Customer is obliged (i) to inform its clients immediately about the assignment to the Seller and that the Seller is the owner of Products, (ii) and to give the Seller all information and documents necessary in order to establish and confirm the rights of the Seller with respect to third parties. Customer shall be obligated to inform the Seller without delay about any garnishment and/or other any actions adversely affecting the Products undertaken by third parties. If the value of the existing security interests obtained by the Customer for the benefit of the Seller exceeds in total more than 20 % the total invoiced amount of the contractual debt of Customer, the Seller is obliged, upon Customer's request, to release Products selected by the Seller.

d) Seller may at any time enter Customer's premises and recover all and any unpaid Products from Customer if the amount outstanding from Customer to Seller in respect of Products supplied or any other amounts owed remain unpaid after due date for payment.

e) Customer shall have the sole liability for, and shall bear all risks and costs associated with the unloading, correct handling and suitable storage of Products and/or the new Products as described in Article 6 a) above. Moreover, Customer undertakes (i) to take a general liability all risks insurance policy, at its own cost, including coverage as to the deterioration and/or theft of all or a part of Products and/or of the new Products and (ii) provide to the Seller at its first request, a certificate confirming both such insurance coverage and the payment of the insurance premium related thereto.

**7. DESTINATION PLACE**

Products expressly intended for export to non E.U. countries shall not be delivered by the Customer to E.U. countries. In case of resale, the Customer has to impose this provision upon his own customer. If these provisions are infringed either by the Customer or by a possible next purchaser, the Seller will have the right to claim from the Customer an indemnity equal to the loss of profit and a penal sum amounting to thirty percent of the sales price.

**8. JURISDICTION AND APPLICABLE LAW**

The Courts of Luxembourg city shall have the exclusive jurisdiction as to any and all disputes arising in connection with said sale contract. However the Seller reserves the exclusive right to bring any dispute involving Customer before the Courts of Customer's jurisdiction of incorporation. Luxembourg law shall be the applicable law, under exclusion of the United Nations Convention on Contracts for the International Sale of Goods of April 11th, 1980.